In 2018, the Children’s Science Center, working in partnership with the educators, business and community leaders, volunteers and donors like you, continued to successfully deliver our mission to inspire a love of STEM learning through unique opportunities to explore and create. From programs stretching across the region at 50+ elementary schools, STEM-themed festivals and community events, to sparking confidence and curiosity in children and their caregivers every day at the Children’s Science Center Lab, the Center’s team was proud to serve over 70,000 residents and visitors.

Last year also brought significant progress toward realizing the vision of creating a world-class science center that ignites the curiosity in all of us. Building on the momentum of the master planning process we launched in 2017, vital partnerships were confirmed when the Board of Trustees and Executive leadership of the Science Museum of Virginia approved moving forward with a partnership.

The Center was founded to build an informal, hands-on STEM educational resource for our region’s children and families and in 2018 because of our donors, volunteers, and partners willingness to support our efforts, we are fulfilling the mission and moving closer to building a regional science center to inspire generations.

We invite you to celebrate the successes of 2018 and beyond.

“People want to know where to give and they need trusted information. Based on our in-depth review, we believe the Children’s Science Center is one of the best community-based nonprofits in the region.”

Barbara Harman, Founder and President
Catalogue for Philanthropy

OUR MISSION
To inspire a love of learning science, technology, engineering, and mathematics (STEM) by providing unique opportunities to explore and create.
IGNITING CURIOSITY

FOUNDERS SOCIETY GIVING CIRCLE AND SUSTAINABILITY

Building relationships to sustain the Center’s mission through the annual Founders Society Events is paramount to igniting curiosity for tens of thousands of visitors at the Lab and across the region. We are grateful to the families and companies who share our enthusiasm for hands-on learning with their financial commitments year after year. In 2018, over 300 community and business leaders gathered over two events to meet our youth ambassadors, hear powerful testimony and be moved to lend their support for the next 5 years as members of the Founders Society Giving Circle.

VOLUNTEERS MAKE A DIFFERENCE

Since the Children’s Science Center began in 2004, it has relied upon hundreds of volunteers from all over Northern Virginia to help in fulfilling the mission. STEM experts from every field have lent their expertise as we curate innovative hands-on activities. Parents and youth volunteers have stocked and restocked materials and supplies for our Lab visitors; corporate volunteer partners have driven hundreds of miles across the region to be part of our team during Family Science Nights; and many more community leaders have offered their experiences and advocacy across all areas of the Science Center. We love to say, this Science Center is built for the community, by the community.

Meet Emily Marshall, a senior at Broad Run High School and a volunteer with the Children’s Science Center since 2017. Emily has had an interest in science since she was a young child and one of her favorite experiments was building a zipline for her stuffed animals that went down the stairs. Her interests currently include robotics, electrical engineering, and computer science which she wants to pursue as a career. She dreams of being the first person to set foot on Mars. Emily finds the atmosphere at the Children’s Science Center the perfect place for children to grow and learn about science in a fun and hands-on way. Emily finds the welcoming staff the perfect people to volunteer alongside.

“By allowing kids to have hands-on experience, they can discover that there’s more to science than just memorizing what the teacher tells you. Science is not boring, it’s exciting!” — Emily Marshall, volunteer

26,976 visitors served offsite
807 Volunteers
10,995 Volunteer hours donated
VITAL CORPORATE SPONSORSHIP

UNITED BANK

Partnerships with business and community leaders are vital to the Center’s mission and in 2018 United Bank became a Premier Sponsor of Family Science Nights. One of our earliest outreach programs, Family Science Night, transformed over 50 elementary schools into a science center for one night. With the support of United Bank 25 of these evenings were held at Title I schools (those serving significant populations of families socioeconomically disadvantaged) at no charge. United Bank’s partnership of this important program didn’t end with their vital financial support. Forty-two bank employees volunteered 152 hours of their time at 10 Family Science Nights.

Supporting STEM education is a cornerstone of United Bank’s outreach efforts. From sparking an early interest in math education to bridging the needs of a future workforce needing significant STEM skills, United Bank’s commitment to STEM education is contributing to the economic vitality of our region. Thank you team United Bank for inspiring tomorrow’s innovators today!

“We are proud to help deliver these opportunities and inspire our future leaders while creating memorable family experiences that build a stronger community.”
Kevin Reynolds, Regional President, United Bank

5,384 Miles traveled to community programs
5 Regions served
40 Title 1 schools served
The Children’s Science Center serves over 70,000 visitors each year with hands-on STEM learning opportunities at our Lab located in Fairfax, Virginia and at community outreach programs across five jurisdictions in the region.

**MISSION TODAY**

**Family Science Night**
Traveling hands-on STEM program serving over 50 schools in five jurisdictions each year, with 50% provided to Title 1 schools at no charge

**Discovery Days**
Fully subsidized Lab field trips for Title 1 school students in Northern Virginia

**STEM Starter**
Partially and fully subsidized admissions to at-risk families and groups

**Latina Sci Girls**
Eight-part biannual program to engage Latina youth under-represented in STEM

**Budding Scientists**
Early STEM and literacy education programs for children aged 2-5

**Youth Advisory Board**
Leadership program to engage middle and high school youth

78,817 total visitors served
VISION TOMORROW
A WORLD-CLASS SCIENCE CENTER IN NORTHERN VIRGINIA

The future science center, located on donated land in Dulles Virginia, will have a transformative impact on our children and community. Each year over 300,000 visitors, including schools, families and citizens of all ages, will experience awe-inspiring, interactive exhibits and innovative, hands-on programs inside and outside on Kincora’s 150 acres of parkland. We are building a public-private partnership to make this extraordinary opportunity a reality.

Pivotal Partnership
Science Museum of Virginia partnership brings:
- Decades of industry experience
- Resources to enable growth and sustainability
- State-wide network of science centers

Compelling Design
- Master plan by Roto, lead museum design firm
- Core concepts defined by broad community input
- Facility and galleries that showcase our region’s assets and aspirations

Sound Economics
- Fuels future STEM workforce
- Major attraction driving significant new economic impact to region
- Proven business model
FINANCIAL STATEMENTS
Statement of activities for the year ending December 31, 2018.

BALANCE SHEET

Current Liabilities
Accounts Payable $29,839
Accrued Wages and Payroll Taxes 16,557
Deferred Rent Payable 6,814
Accrued Vacation 5,035
Deferred Revenue 69,779
Total Current Liabilities $128,024

Net Assets
Without donor restrictions
Undesignated 25,000
Designated by Board for New Science Center 687,995
With donor restrictions
Total Net Assets $1,158,911

Total Liabilities and Net Assets $1,286,935

The financial statement was audited by an independent accounting firm for year ending December 2018.
FINANCIAL STATEMENTS
Statement of activities for the year ending December 31, 2018.

STATEMENT OF OPERATING ACTIVITIES

<table>
<thead>
<tr>
<th>Earned Revenue</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Admission Fees</td>
<td>$ 346,866</td>
</tr>
<tr>
<td>Program Fees</td>
<td>134,258</td>
</tr>
<tr>
<td>Membership Fees</td>
<td>102,601</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>15,954</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Contributed Revenue</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Support</td>
<td>$ 282,026</td>
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<tr>
<td>Corporate and Foundation Support</td>
<td>403,491</td>
</tr>
<tr>
<td>Government Grants</td>
<td>11,974</td>
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<tr>
<td>In-Kind Contributions</td>
<td>37,749</td>
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</table>

Total Earned and Contributed Revenue  $1,334,919

Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
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<tr>
<td>Management and General</td>
<td>285,567</td>
</tr>
<tr>
<td>Fundraising</td>
<td>244,376</td>
</tr>
</tbody>
</table>

Total Expenses  $ 1,530,963

Change in net assets  $ (205,545)

Net assets at beginning of year  $ 676,461

Net assets at end of year  $ 470,916

* 2018 expenses include depreciation expenses of $199,413.

The financial results demonstrate our commitment to delivering on our mission with 65% of our overall expenses dedicated to programs. We continue to develop a diverse and viable donor base, achieving sustaining growth from both individuals and our corporate partners who pledged major gifts in 2018. Admission and program revenue continue to show a steady increase since the opening of the Lab in 2015. Through the effective management of operating cash and expenses, we saw a positive trend in current assets of $99k, which will continue to enable our mission delivery into 2019 and beyond.
FOUNDERS SOCIETY DONORS
We are grateful to the following individual donors who have made a multi-year commitment to the mission and vision of the Children’s Science Center. Listing as of December 31, 2018.

Gift of Inspiration
Hudson and Tanya La Force★
Monica and Brian Buroker
Sharilyn and Griffith Green in Memory of Mackenzie Anne Green
Russ and KC Reeder★
*Founding Donor

Gift of Creativity
Simone Acha
Natalie Lorenz-Anderson and Bruce Anderson
Michele Bolos and Chris Powell
Nannette and Brian Henderson
Elizabeth Parks
Jeff* and Elizabeth* Sessions
Sumeet and Joya Shrivastava
Jeff* and Elizabeth* Sessions
Elizabeth Parks
Michele Bolos and Chris Powell
Natalie Anderson and Bruce Anderson

Gift of Exploration
Anonymous
Diane Alleman and Dr. James A. Egenrieder
Tamara W. Ashford
The Barrow Family
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Jennifer and Bill Bonadio
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The Breeden Family
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Jenn and Eric Brunner
Amy and Michael Burke
Elizabeth Burke and Bill Gould
Elizabeth Bush Stansel
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Matt and Susan Carroll
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Larry and Hope Chang and Family
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Marian and Eric Hemmer
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Lama Altoaimy
Gaja Anand
Cindy Andreotti
Lida Anestidou
Theresa Argandona
Peter Arundel
Caron Atyieh
Layali Awadallah
Jennifer and Gary Barlet
Brian Belforte
Brittany Bended
Katya and Craig Bennett
Sallyann Bergh
Gayle and Michael Berkeley
Diana and Cyrus Bharucha
Claire Blanche
Andrew and Sally Boardman
Faith Boettger
Claire Bonadio
Kristin and Gordon* Brace
Sarah Braverman
Karen Bray
Jennifer Bristow
Shelie Brooks++
Jeff Browning
Elin Brunner
Jason and Corina Burke
Janice Cairns
Leila and Hugh Carney
Margaret Cartier and Nathan Drost
Justin Case
Megan Cerniglia
Jennifer Chang
Ranjana Chawla
J.C. and M.M. Cheng
Margaret Cartier and Nathan Drost
Elaine Chu
Connie and Phillip Church
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Chris Hunter
David Huthwaite
Mark Ingrao
Elaine Inn
Sylvia Israel
Vyom Jain
Armughan Javaid
David Jenkins
★Deceased
++In-Kind Gift
*Employee Matching Gift

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Leslie and Thomas Dailey
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Mark Gerard
Madhu and Rajani Kopparapu
Matt Korn and Cindy Miller
Rob Noll
Daniel Richardson
Chelsea and Harish Rao
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Constance and Douglas Genne
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Sue and Craig Richey
Cindy and Wendell Smith
Anne and Andrew Rucker
Kathleen Smith
Mike and Leslie Tillman
Clayton Tock
Susan Whang

$1 - $499
Anonymous (3)
Marika Alysworth
Nicole and Michael Alexander
Laura E Allen

THANK YOU!
Thank you to the following companies and foundations who have provided vital funds to support its mission and vision. Listing as of December 31, 2018.

**CORPORATE AND FOUNDATION DONORS**

The Children’s Science Center is grateful to the following companies and foundations who have provided vital funds to support its mission and vision. Listing as of December 31, 2018.

**Legacy Sponsor**

$100,000 and above
- Boothe Family Fund
- Dominion Energy Charitable Foundation
- Fairfax Education Foundation
- Junior League of Northern Virginia
- Micron Foundation
- Northwest Federal Credit Union

**Inspire Sponsor**

$50,000 and above
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- Dulles Real Estate Investor, LLC
- General Motors
- OVH US
- Prasad Family Fund
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- Axiologic Solutions, LLC
- Hemington Wealth Management
- Integrus Holdings, Inc.
- Morgan, Lewis & Bockius LLP
- NT Concepts, Inc.
- Philip L. Graham Fund
- ShmooCon
- The Henry Foundation
- The Joyce Agency
- Unanet
- Volkswagen Group of America
- Wells Fargo

**Explore Sponsor**

$5,000 and above
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- Applied Materials Foundation
- Architecture, Inc.
- Army Corp of Engineers
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- Tegna
- United Minds for Progress/ www.roqos.com
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- Aegis Group
- Burroughs Wellcome Fund
- Caterpillar+
- Cisco+
- Deloitte
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- Fannie Mae+
- Goose Creek Commercial
- Kinder Morgan Foundation
- Microsoft+
- Sandy Spring Bank
- Shaw, Inc.
- The Morris and Gwendolyn Cafritz Foundation+
- Twin Cities Public Television
- Westinghouse Electric Company

*Deceased
+Employee Matching Gift
**In-Kind Gift
Thank you!

$500-$999
Adobe
Coakley and Williams
Mission BBQ Chantilly++
PriceWaterhouseCoopers
VMWare+

$1-$499
Bank of Clarke County
Barnes & Noble
BOWA
Bright Funds Foundation
Commonwealth Consultants Foundation
E.C. Realty LLC
Huckaby Briscoe Group
KAPAX Solutions LLC
Madbray Inc
Northrop Grumman Corporation
Pillar to Post
Pulcinella The Italian Host
State Farm+

*Deceased
+Employee Matching Gift
++In-Kind Gift

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Psychologist and Parent Education Specialist

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Executive Director

Jenn Brunner
Director of Advancement

Dave Lin
Director of Experience

Dorothy Ready
Director of Communications

Mike Tillman
General Manager

Katie Fulton
Finance Manager

VOLUNTEERS
Our management team is supported by more than 807 volunteers serving in all aspects of operations including, marketing, volunteer management, fundraising and educational outreach.

VOLUNTEER RECOGNITION
Development Volunteer Award
Kathy Schmitt

Education Volunteer Award
Yousseff Seifeldin

Young Men’s Service League Vianna-Oakton

Marketing Volunteer Award
Melissa Nord, WUSA9

Platinum Volunteer Awards
Lee Ann Brownlee
Mark Murphy

Emeritus Volunteer Awards
Susan Joyce
Tanya La Force
Jennifer Plank
Angie Wong

Corporate Gold Volunteer Award
Unanet and Fran Craig

Board, Advisors and Leadership of 2018
SHARE THE VISION
Invite people to our Inspiration Tours! Held monthly, this hour-long event is a great way to learn about our work today, plus our long term vision.

DONATE
Your financial and in-kind contributions are critical to the mission. We are a tax-exempt 501(c)(3) organization.

VOLUNTEER
Share your time and expertise!

CONNECT
childsci.org

children's science center™
EXPLORE. CREATE. INSPIRE.